


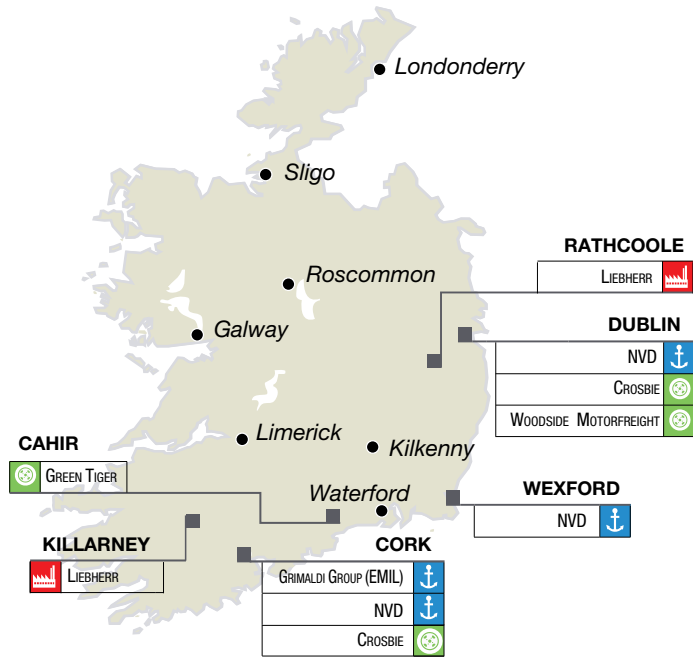






# REPUBLIC OF IRELAND

-  **PORT Compounds**
-  **INLAND Compounds**
-  **H&H Production Sites**




|  <b>PORT COMPOUNDS</b> |                    |                 |                        |                |                                  |  |
|---|--------------------|-----------------|------------------------|----------------|----------------------------------|--|
| Operator  | City               | Rail connection | Storage capacity (sqm) | Workshop (sqm) | Services provided <sup>(A)</sup> |  |
| GRIMALDI GROUP (EMIL)   | CORK               | NO              | 80,000                 | 1,500          | 1, 2, 3, 4, 5                    |  |
| NVD   | RINGASKIDDY (CORK) | NO              | 27,489                 | 800            | 1, 2, 3, 4, 5                    |  |
|   | BALDONNEL (DUBLIN) | NO              | 364,217                | 9,273          | 1, 2, 3, 4, 5                    |  |
|   | ROSSLARE (WEXFORD) | NO              | 129,499                | 3,155          | 1, 2, 3, 4, 5                    |  |

<sup>(A)</sup> 1 = Storage 2 = Pre-Delivery-Inspection (PDI) 3 = Mechanical/Technical Services 4 = Refurbishment 5 = Paint

|  <b>INLAND COMPOUNDS</b> |        |   |                        |                |                                  |  |
|---|--------|---|------------------------|----------------|----------------------------------|--|
| Operator  | City   | Rail connection                                 | Storage capacity (sqm) | Workshop (sqm) | Services provided <sup>(A)</sup> |  |
| CROSBIE   | CORK   | not an ECG member at the time of going to press |                        |                |                                  |  |
|   | DUBLIN | not an ECG member at the time of going to press |                        |                |                                  |  |
| GREEN TIGER   | CAHIR  | NO  | 5,000                  | 0              | 1, 2                             |  |

<sup>(A)</sup> 1 = Storage 2 = Pre-Delivery-Inspection (PDI) 3 = Mechanical/Technical Services 4 = Refurbishment 5 = Paint

|  <b>HIGH &amp; HEAVY PRODUCTION SITES</b> |           |          |  |
|--|-----------|----------|--|
| Group  | Site      | Brand    | Model  |
| LIEBHERR   | KILLARNEY | Liebherr | Ship-to-shore container cranes, rubber-tired and rail mounted-stacker cranes |
|  | RATHCOOLE |          | Earthmoving machines, construction cranes, mobile cranes                     |

| <b>SALES FORECAST PASSENGER CARS</b> |               |         |         |         |         |         |         |
|--------------------------------------|---------------|---------|---------|---------|---------|---------|---------|
| Group                                | Brand         | CY 2016 | CY 2017 | CY 2018 | CY 2019 | CY 2020 | CY 2021 |
| ASTON MARTIN                         | ASTON MARTIN  | 0       | 0       | 2       | 13      | 10      | 5       |
| BMW                                  | BMW           | 5529    | 4657    | 4339    | 4816    | 5268    | 5229    |
|                                      | MINI          | 773     | 625     | 685     | 1028    | 898     | 850     |
|                                      | ROLLS-ROYCE   | 0       | 0       | 3       | 4       | 5       | 7       |
| BORGWARD                             | BORGWARD      | 0       | 0       | 10      | 54      | 78      | 71      |
| DAIMLER                              | MERCEDES-BENZ | 3796    | 4837    | 4726    | 3804    | 3703    | 3625    |
| FCA                                  | ALFA ROMEO    | 45      | 98      | 137     | 189     | 216     | 276     |
|                                      | FIAT          | 718     | 773     | 1008    | 1308    | 1476    | 1737    |
|                                      | JEEP          | 99      | 56      | 63      | 165     | 138     | 185     |
|                                      | MASERATI      | 1       | 0       | 0       | 4       | 1       | 8       |
| FERRARI                              | FERRARI       | 0       | 0       | 0       | 1       | 2       | 0       |
| FORD                                 | FORD          | 14612   | 12150   | 12333   | 13333   | 15113   | 13809   |
| GEELY                                | LOTUS         | 0       | 0       | 0       | 0       | 0       | 1       |