

22nd General Assembly Open Session













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Open Session: Agenda



- 15:45 President's Report
- 16:05 Reports from Board members on the ECG Working Groups including interactive questions
- 17:15 ECG Academy Advisory Group report
- 17:30 Board discharge VOTE
- 17:40 Introduction of candidates for Board elections followed by election of the Board - VOTE
- 17:55 Closing remarks by the President







.... Some history!





President's Report

Wolfgang Göbel





Our Partners in Malta







Our Associate Partners





C.A.R. Consulting Group Global Marine and Automotive Consultants and Surveyors



















We Make It Happen.

driven by dedication







Mike Sturgeon





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Szilvi Kiss .

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Cliona Cunningham



Corinna Mele •

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e Association of Europear ehicle Logi





Ship



Truck

Compound





ECG Working Groups



- Land Transport Working Group (road & rail)
- Maritime & Ports Working Group
- Quality Working Group (open to all interested parties)
- Capacity Working Group (joint group with OEMs)
- Digitalisation Working Group (joint group with OEMs)
- Regional Meetings
 - Eastern Europe
 - UK & Ireland
- Others as required....



Industry Meetings











Industry Meetings



- A meeting was convened by ECG in October 2015 ahead of the ECG Conference in Vienna
- That meeting gathered around 40 participants

 ECG Board representing the LSPs
 etrong process from the OEMs
 - strong presence from the OEMs
- Meeting agreed to hold Industry Meetings together in future
- Mission statement previously agreed with ACEA was again adopted



Industry Meetings



- The Industry Meetings were "kicked off" in February 2016 in Brussels
- It was agreed that two meetings will be held every year: in April and October, before the ECG Conference
- In April 2017 no meeting was held as the work in the Capacity and Digitalisation Working Groups, the main activities to report on, had yet to commence



ECG Conference 2016 - Hamburg



20th Anniversary event





Thank you for your attention!

Questions?





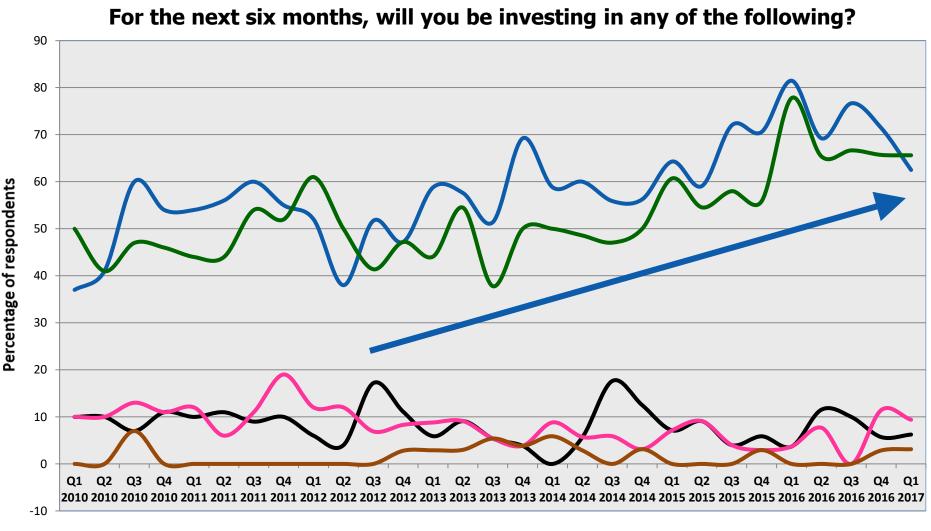
Quarterly Survey results Q1 2017

Some highlights



1. Investment (I)

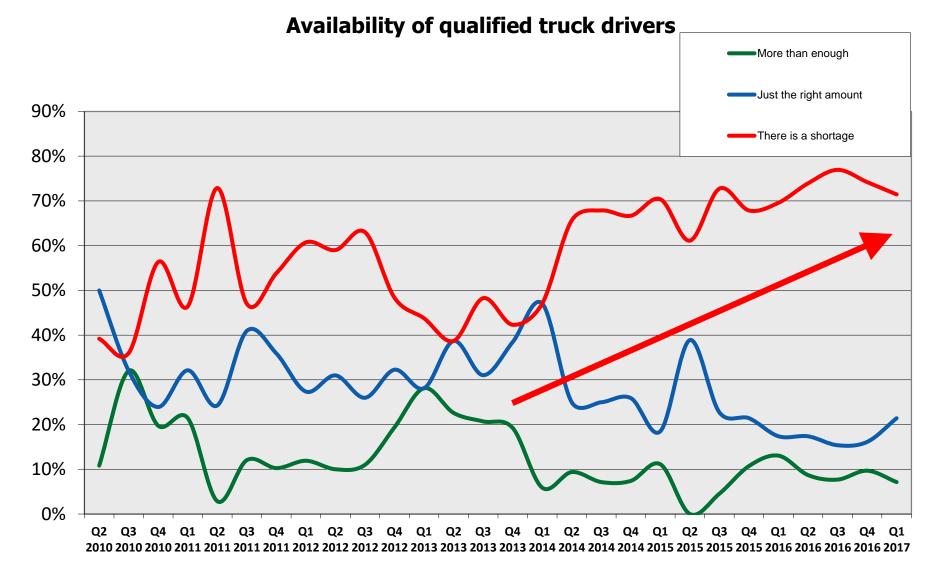




-Trucks -Drivers -Ships -Railway wagons -River barges



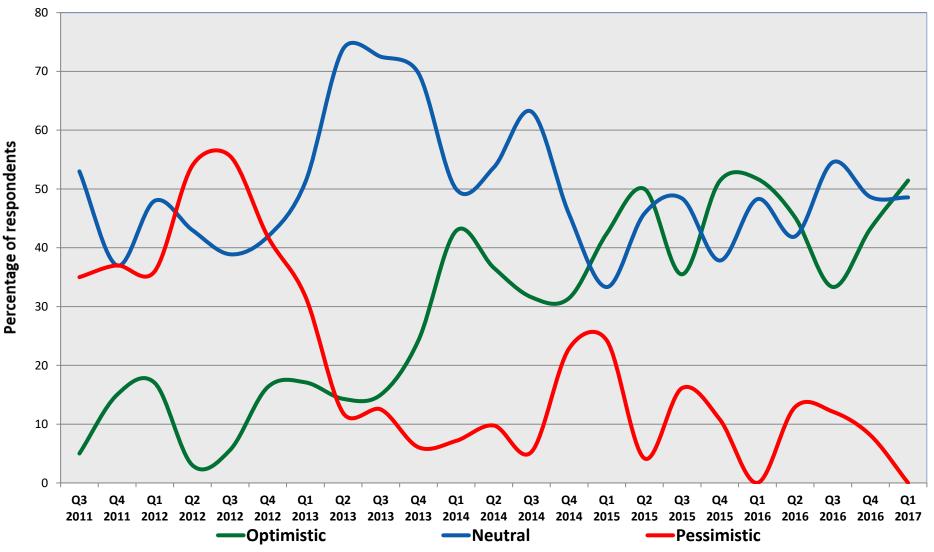




3. Business optimism

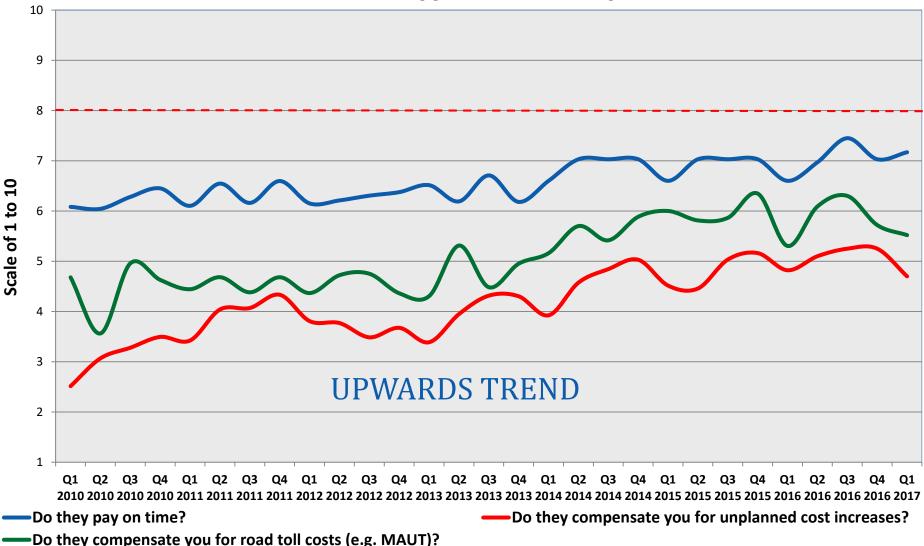


How do you feel about the next six months?



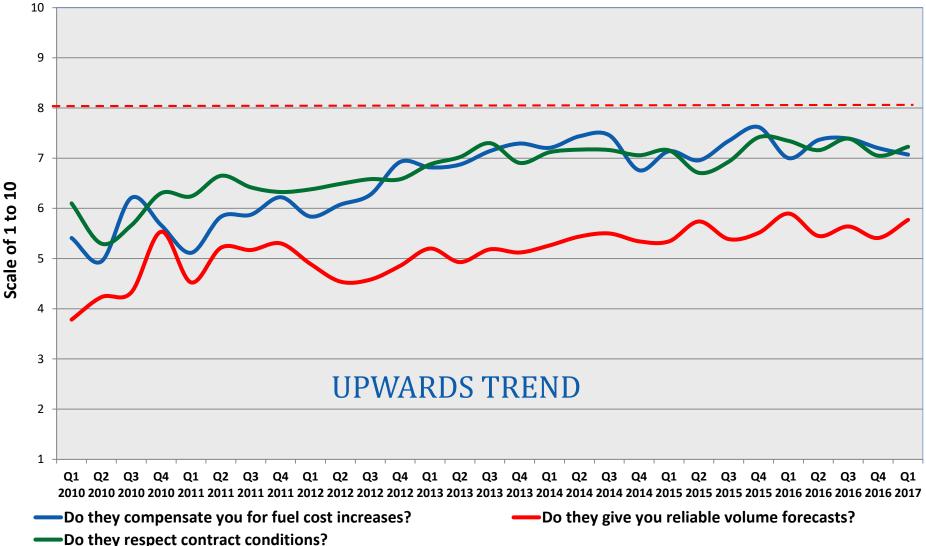


Customer/ Supplier Relationship Index 1



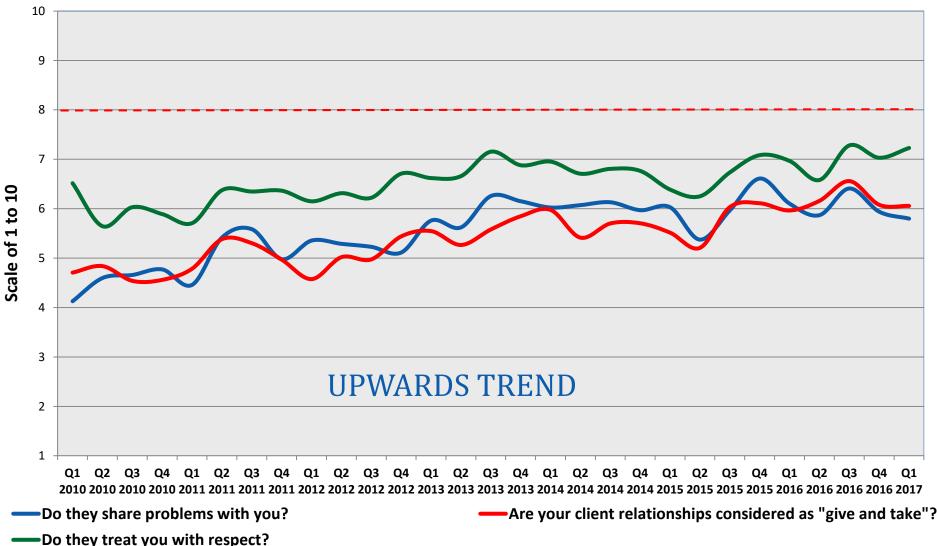


Customer / Supplier Relationship Index 2





Customer / Supplier Relationship Index 3

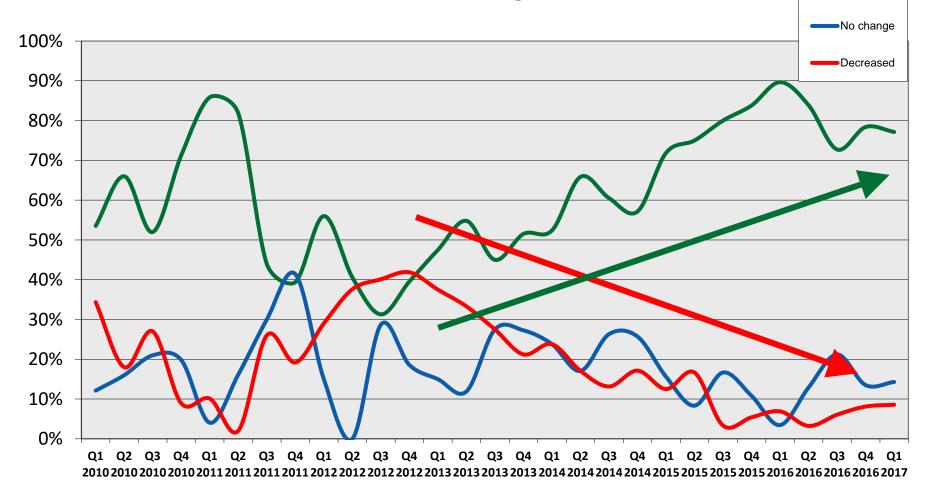






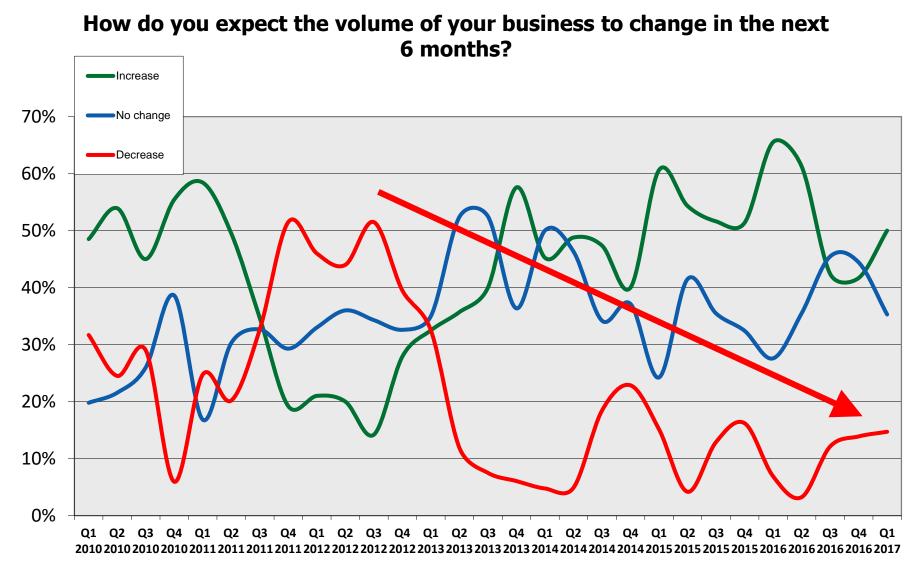
Increased

Compared to one year ago, how has the volume of your business changed?





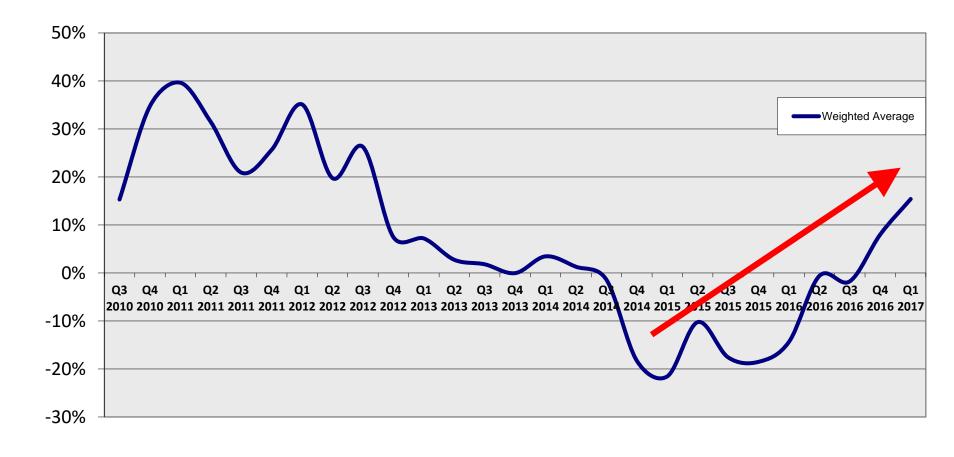








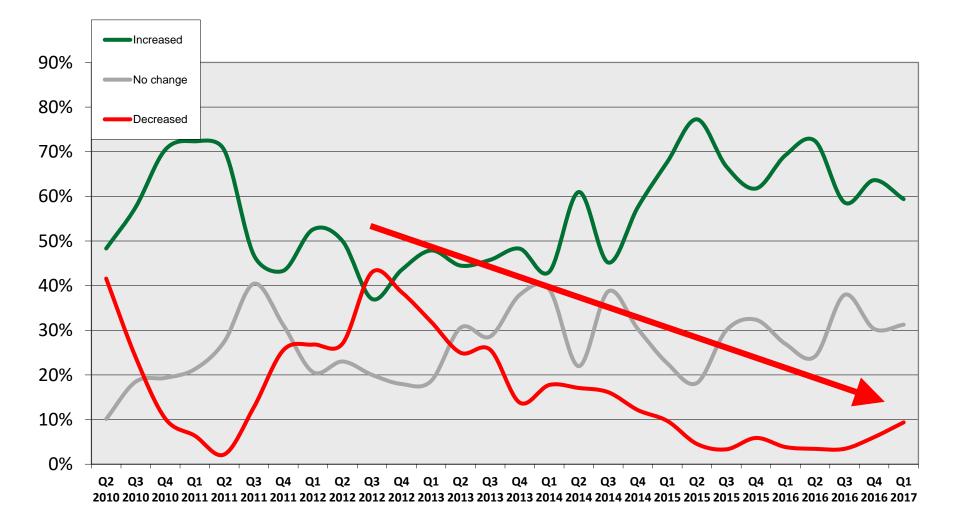
Compared to one year ago, how has the cost of fuel changed?







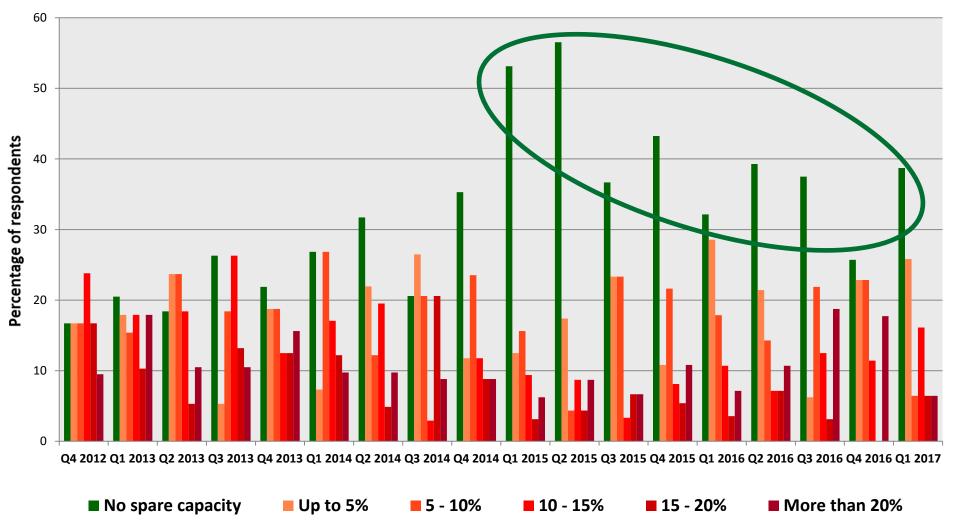
Compared to one year ago, how has your fleet utilisation changed?



9. Fleet capacity utilisation (II)



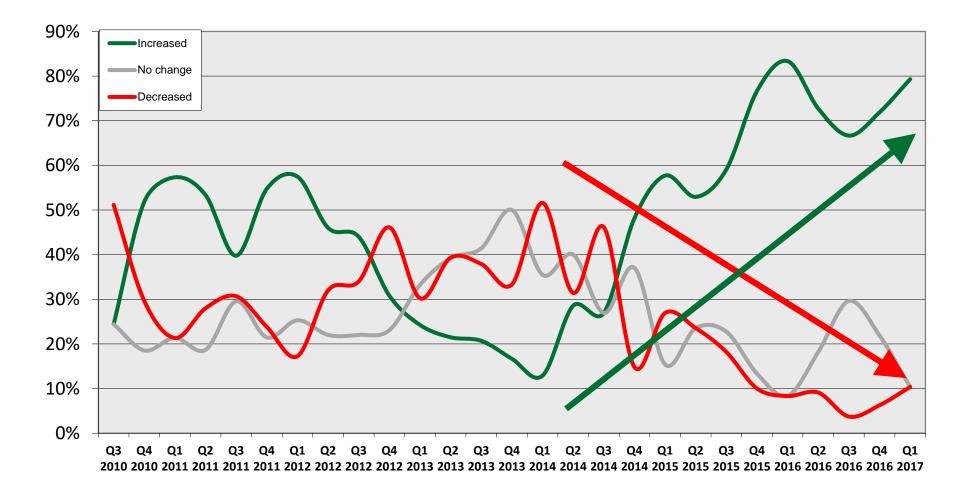
What is your current spare capacity?







Compared to one year ago, how has your compound occupancy changed?





Please keep completing the Survey!

Questions?





22nd General Assembly Open Session











Maritime & Ports Working Group

Marcos Duato



Activities 2016 – 2017



• 4 meetings:

- ✓ Port of Rotterdam @ C.Ro Ports Automotive (July '16)
- ✓ Port of Barcelona (September '16)
- ✓ Humber Port Grimsby @ ABP (November '16)
- ✓ Port of Hanko @ Freeport of Finland (February '17)
- Next meetings:
 - ✓ 5-6th July in Wallhamn, Sweden
 - ✓ 12-13th September in Bremen (with STVA/Egerland)



Activities 2016 – 2017



• Future meetings:

✓ November @ Southampton (with ABP)✓ February 2018 @ Cuxport (with Rhenus)

Average attendance:

+/- 25 participants (shipping lines, ports, terminals and LSPs)



Topics discussed & invited guests



- Developments on SECAs and maritime emission norms (incl. NO_X and CO₂): Ronald Backers, Adviser Business Intelligence, Port of Rotterdam (on bunkering in SECAs)
- EU Ports Regulation: Lamia Kerdjoudj-Belkaid, Secretary General, FEPORT (in Rotterdam), now back with us in Malta.
- AIAG Port Quality Assessment Tool (trial by ABP)
- EU Digital Transport and Logistics Forum (DTLF): focus on e-Manifest & Maritime Single Windows



Topics discussed & invited guests



- EC DG TAXUD Trade Contact Group: Ives Taelman, Corporate Director Customs and Tax, GEFCO (in Barcelona)
- European Shortsea Conference 2016 (Barcelona)
- Green Award certification scheme: Jan Fransen, Executive Director & Keita Shinohara, Certification Manager, Green Award Foundation (in Grimsby)



ESSF - European Sustainable Shipping Forum



- ECG participates in ESSF Subgroup on Financing Mechanisms & Competitiveness
 Attended 7th Plenary Meeting in January 2017
- Latest meeting in October 2016 in Brussels:
 - Connecting Europe Facility (CEF) calls
 Freight Transport Services & MoS and Innovation (detailed DG MOVE slides presented in Grimsby)
 - Green Shipping Guarantee Programme (with EIB)
 - EU Maritime Transport Strategy
 - Vade mecum for a better utilisation of EU instruments (circulated among M&P WG members)



Future projects for M&P WG



- Maintain meetings at ports, with focus on visits to members' terminals (also inland ports)
- Continue working within ESSF towards 2020 deadline for worldwide sulphur cap of 0.5%
- Enhance collaboration with ECSA & ESPO on SECAs, emissions, PECs, e-Manifest etc.
- Liaise with World Shipping Council (WSC) on Reporting Formalities Directive, Union Customs Code
- Work with Green Award Foundation on certification for Ro-Ro vessels (and ferries?)









Green Award



- Voluntary programme which certifies individual ships according to quality, safety & environment
- Participating ports and maritime service providers give incentives such as discounts on rates and fees
- Agreement to develop a Green Award certification standard for Ro-Ro vessels (and potentially ferries) with ECG M&P WG
- Grimaldi and Suardiaz volunteered for 1st phase (ongoing), UECC and Port of Barcelona for 2nd
- www.greenaward.org



Thank you for your attention!

Questions?





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Land Transport Working Group

Mike Sturgeon





- There were 3 meetings of the Land Transport Working Group (LTWG): 30 June 2016 (Munich), 22 November 2016 (Frankfurt am Main) and 7 March 2016 (Frankfurt am Main)
- 25 participants on average
- The agenda of meetings include both road and rail issues as well as updates on the ECG activities Since the last year there are more road topics on the agenda than on rail





- Hot road and rail topics (as requested by members)
- Road issues:
 - Electronic consignment note e-CMR
 - Presentation of the ECG-IRU Joint statement on e-CMR (January 2017)
 - Shooting incidents in Europe
 - Traffic ban on A12 in Austria since the 1st November for all vehicles class EUR1, 2, 3, 4
 - Driver shortage and ECG Driver Training Academy





- More road issues:
 - Volkswagen's cloud-based "operating system" for the entire transportation industry
 - 9 EU Ministers of Transport came to discuss unfair competition in the road freight transport
 - BREXIT and its impact on the FVL sector in Europe





- Rail issues:
 - ECG participation in the Smart-Rail Project
 - Rail noise
 - E-documents in freight rail (e-CIM)
 - Theft and vandalism in rail
 - Discussion on the 4th Rail Package
- National legislations:
 - Minimum wage legislations (Austria, France, Germany, Italy and Norway)





- Guest presentations:
 - "Creating a new driving culture" by Mark Griffith, Transics
 - "Communication tool for external visitors" by Carlo Cinque, AET
 - "T&E Rail Freight Platform: What do end users need for more volumes to travel by rail" by Claus Doll, Fraunhofer ISI





- More guest presentations:
 - Smart-Rail Project:
 - "Smart-Rail" A project update for ECG Members by Udo Sauerbrey, *Railistics*
 - Presentation of the Smart-Rail network by Gino Pfister, Twentyone GmbH/ECORAIL



TransFollow platform for e-CMR



- TransFollow is one of the first providers on the European market that offers a legally compliant electronic platform by means of which the e-CMR can be submitted, exchanged, tracked and signed.
- The platform gives shippers, carriers, and receivers more control over the logistics process <u>www.transfollow.org</u>
- Tomorrow, Hans Lip from TransFollow will explain the electronic platform and using e-CMR



TransFollow platform for e-CMR



E-CMR Guidance notes for operators (ECG Digitalisation Working Group) ----Ship Train Truck Compound

- ECG has prepared the E-CMR Guidance notes for operators
- The purpose of the document is to present TransFollow's electronic platform, briefly explaining how this system works, what is needed to run it, its benefits and entailed costs







- Next Land Transport Working Group meeting will be held on 11 July 2017, Frankfurt am Main
- For more information, contact Oleh Shchuryk.





Thank you for your attention!

Questions?





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Quality Working Group

René Eisbrich





- The Working Group held 3 meetings: in June and November 2016 and March 2017
- Stable membership: on average more than 40 participants (ECG members, OEMs and inspection companies)
- The WG's Chairman: Girolamo Carignani, Grimaldi Group



Topics discussed



- Constant development of the OQM. Topics that have been finalised recently:
 - Standardisation of handbrake, key handling and gear position
 - Transport of cars in containers
 - Transport of Alternative Fuel Vehicles
 - Yard lighting
- In January 2017 ECG published Version 7 of the OQM for Cars and LCVs
- ECG is currently finishing the other translations of the OQM for publication on the website



Topics on the agenda for next meetings



- Standardisation of yard audits
- Handling of loose items to be finalised
- Chapter on rail transport to be revised
- Parking requirements chapter to be continued
- Interactive OQM application
- Standardisation of photos taken during inspection



AIAG-ECG co-operation



- Co-operation dates back to 2007
- The first result of the collaboration was the Global Damage Codes: first published in 2009 and supported by ECG but it is a joint document only since 2014
- Since then AIAG widened the scope of its work on FVL standardisation and created the M-22 document: "FVL Transport Damage Reporting"
- AIAG will work on a Finished Vehicle Logistics glossary based on ECG's own publication. Then it would become a global document











Current Targets 2017/2018



- The work on the standardisation of yard audits will continue, although the process is very slow and no timeline is foreseen for the moment
- Some recommendations on loose items will be drafted, after discussion with the OEMs



Future Targets 2017/2018



Objective is still to appoint a Co-Chairman from one of the OEMs



Activities 2017



- Next Quality Working Group meeting will be held on 13th July 2017, Brussels
- Following meeting TBC in November
- Plan to continue the meetings 3 times a year
- For more information, contact Szilvi Kiss





Thank you for your attention!

Questions?





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UK & Ireland Region

Ray MacDowall





New Car Sales 2016

United Kingdom 2.69m

Eire 147,000



Markets & Trends



- UK is second largest new car market in Europe
- Four consecutive years growth in new car sales
- 2016 was an all time high of 2.69m new cars
- Q1 2017 sales were up 6.2% in UK but fell by 8% in Ireland
- Declining forecast for 2017: UK & Ireland 2.5m
- UK vehicle production was 1.7m in 2016 and increased 7.6% in Q1 to a 17 year high (80% Export – 56% to EU)



Group trends



- Group comprises 13 member companies representing c. 80% of an estimated total market of 5m new car & LCV movements
- Meetings 3 or 4 times yearly
- Developed relationships with SMMT, RHA and DFT



Group objectives



- Promote the interests of UK and Ireland members to industry stakeholders and policy makers.
- Ensure the interests of members are represented at national Government and EU level on all key issues affecting our industry.
- Foster relations with other specialist groups and associations to help support common objectives.



Main Agenda



- Regulations , interpretation and application by authorities
- Introduction of new regulations and taxes
- Driver shortage and training
- End of month peaks
- March and September sales peaks
- Capacity shortfall
- Health and Safety







- What are the consequences for the automotive sector and its LSPs
- Will the UK be successful in negotiating a FTA with the EU
- WTO tariffs are 10% on vehicles and 4.5% on components
- Could there be a special FTA for the automotive industry
- Will the UK remain part of the Customs Union







- Will it be the end of border free transport with the reintroduction of customs checks and delays
- What are the implications for the transport of motor vehicles and components between the UK and EU
- How might JIT component deliveries be affected by the introduction of customs procedures at borders







- How will the traffic of vehicles and components be managed between Northern Ireland and The Republic
- How will BREXIT affect the recruitment of drivers from the EU, will this exacerbate the driver shortage problem in the UK.
- What will be the long-term impact of adverse exchange rates on operating costs.



EXIT – Group Actions



- Identify the potential problems for LSPs of operating outside of a FTA and the political, operational and financial implications.
- Engage with other stakeholder groups, e.g. SMMT BREXIT Task Force, to form a consolidated approach to Government listing our concerns and needs





Thank you for your attention!

Questions?





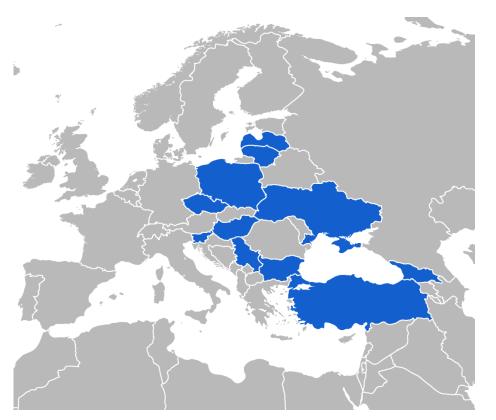
Eastern Region

Krzysztof Dakowicz



Eastern Region





	Country	Number of ECG members
1.	Bulgaria	1
2.	Czech Republic	2
3.	Hungary	1
4.	Latvia	2
5.	Lithuania	4
6.	Poland	3
7.	Serbia	1
8.	Slovenia	1
9.	Turkey	3
10.	Ukraine	1
	Total	19

19 members from Eastern Region -> 19% of all members



Summary of activity



NETWORKING & INTEGRATION



KYIV/KIEV

KEY ISSUES – DISCUSSION

Current situation on the

market

- Minimum wages
- Driver shortage

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PROMOTION OF ECG

- **ECG Working Groups**
- e-CMR/e-CIM
- ECG Academy and EAAG



Meeting in Kyiv 22.09.2016



LOCAL SUPPORT



NUMBER OF PARTICIPANTS

42

- Introduction to ECG
- Presentation of the latest results from the ECG Confidence and Cost Trend Survey Q1 2010 – Q4 2015

AGENDA

- Overview of the regional market situation
- General ECG Update
- Recent ECG publications
- Walking sightseeing tour
- Social dinner









Meeting in Vilnius 20.04.2017



AGENDA

- Introduction to ECG
- Presentation by MANVESTA & ROLFO
- Presentation of the latest results from the ECG Confidence and Cost Trend Survey Q1 2010 – Q4 2016
- Presentation and Discussion of the regional market situation
- General ECG Update
- Recent ECG publications
- Walking sightseeing tour
- Social dinner



SPONSORS



LOCAL SUPPORT



NUMBER OF PARTICPANTS

55

Future meetings – Warsaw, Poland





- Discussion about the current situation on the market
- Actual key issues like minimum wages, driver shortage
- Increase involvement of members from Eastern region





Thank you for your attention!

Questions?





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Christian-Titus Klaiber





Final Presentation: Malta

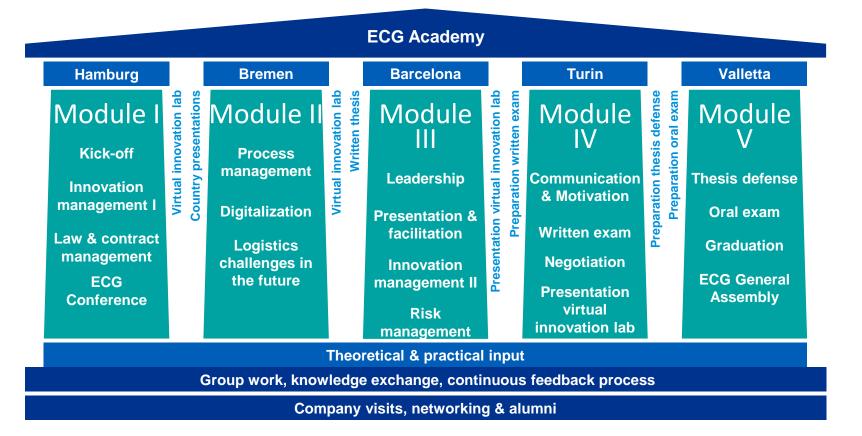
Version: v04

Update May 2017 Prof. Dr. Josef Decker Dr. Christian-Titus Klaiber



The ECG Academy takes place in 5 modules ...

... throughout Europe on 26 days of intensive practice-oriented training.





Which topics were new in 2016/2017?

... Digitalization Workshop, Integration of Alumni Meeting, Leadership, Communication & Motivation...

1. Digitalisation	 Transport of the future Digital transport system Using satellite technology for finished vehicle logistics
2. Alumni Meeting	 Integration of the Alumni Meeting in Module II (Bremen) Extensive networking with alumni and executives Top keynote lectures by leaders from the industry
3. Leadership	 Leading teams successfully How to create a winning team
4. Communication	 Motivating myself and my team Efficient communication with different personalities



Learning ...

... is based on a tried and tested best practice concept: To know, understand and apply immediately.

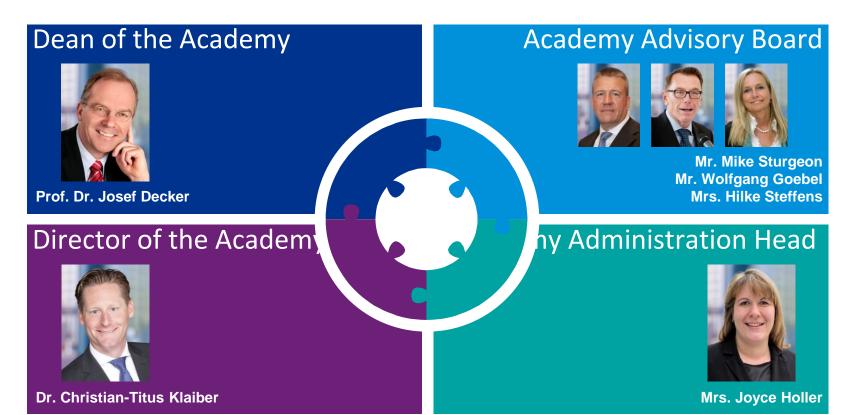
Know	Underst and	Apply	Successf ul
 Knowledge input Keynote lectures Research results 	 Examples Best practice Interchange 	 Discussion Case studies Group work Skills practice Presentation 	learning Being enabled, inspired and motivated to make a difference

Value added: 100% customized for the finished vehicles logistics industry



Clear roles within the ECG Academy ...

... ensure the success and the sustainability of the program for the participants.





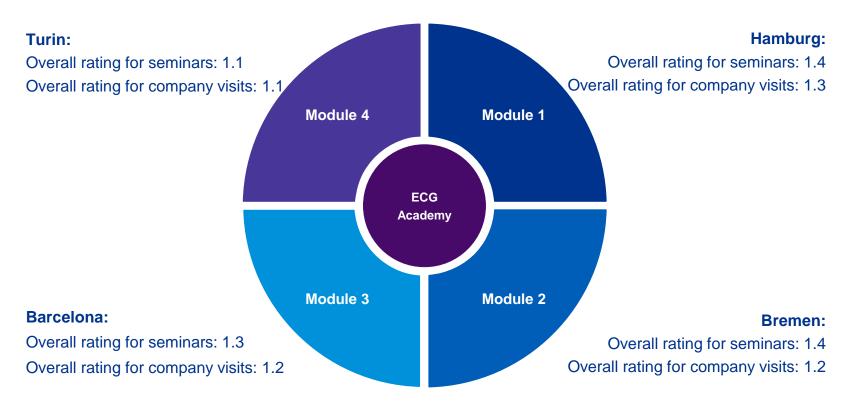
ECG Academy 2016/2017 -Participants





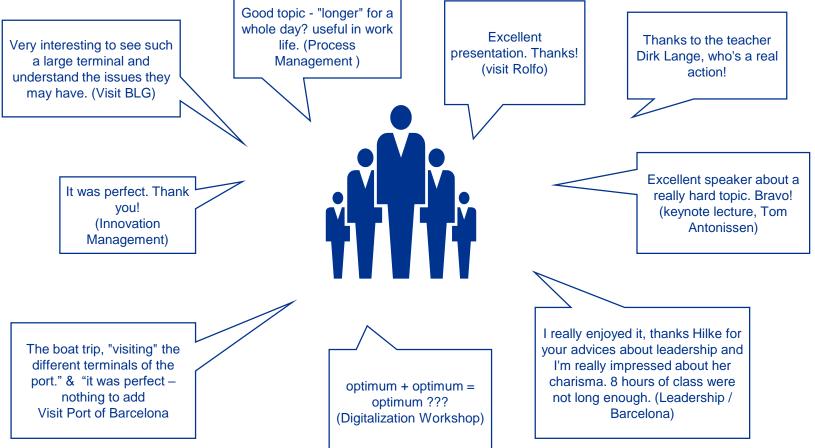
The participants very much liked the modules...

... the overall evaluation for the seminars is 1.3 => very good.





Comments of ECG Participants 2016/2017





Overview & highlights: Course 12





117

The ECG Academy: Course 12 - 2017/2018 Highlights course 2017/2018



 Module II: Bremen: Integration of virtual reality content in order to inspect finished vehicles – right in the classroom





 Module III: Barcelona: Integration of the Alumni Meeting into module III in Barcelona





 Module III: Barcelona/Civitavecchia/Rome: Sea transport – land transport: On the routes of finished vehicle logistics



Surprise

- Be surprised







Contact



Please do not hesitate to contact us should you have any questions.

Dr. Christian-Titus Klaiber Program Director

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EU Affairs

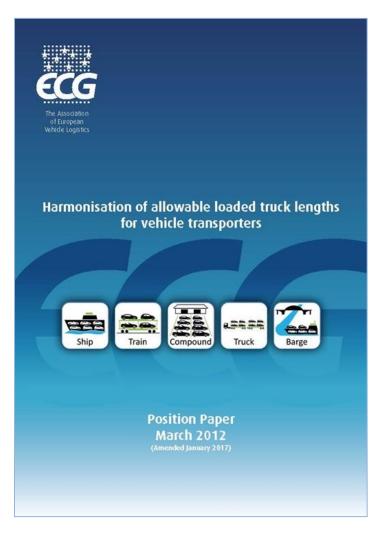
Michael Bünning

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Starting with ECG's campaign





- ECG campaign for harmonisation of loaded length to a minimum of 20.75m (ongoing since before the year 2000!)
- Commission published revised Dir. 96/53/EC (now Dir. 2015/719) on 6th May 2015 with "ECG review clause" (by 2020!)
- Updated ECG brochure
 (January 2017) on website











Lobbying Task Force with OEMs



- Initiated by OEM Industry Meeting on 15th October 2015 in Vienna (during ECG Conference)
- Majority of OEMs support it, and actively participate
- First meeting took place on 11th February 2016 in Brussels, resulted in agreement to approach as a priority the national authorities in France (led by Renault-Nissan) and Spain (led by SEAT, which transferred the initiative to Spanish OEM association ANFAC; Renault-Nissan also has a team there, but not yet activated)



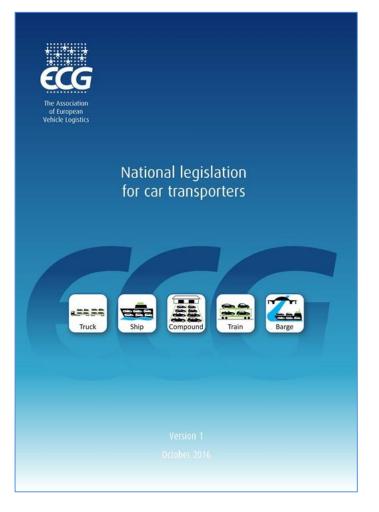
Lobbying Task Force with OEMs



- Meetings of the Task Force took place (via webinar) in August and September 2016
- OEMs participating include: Renault-Nissan, PSA, Ford, FCA, SEAT, Hyundai/Kia (Glovis Europe)
- Three main target countries were designated by the Task Force: France, Spain, Romania
- In France constructive discussions are taking place to change national laws (incl. prohibition of front overhang)
- No developments in Spain and Romania yet



ECG's additional achievements



- ECG
- ECG Secretariat compiled a document containing all existing national legislations for <u>loaded</u> car transporters (incl. translations into English)
- A technical proposal for a new text was developed for lobbying at EU level (with special thanks to Ray MacDowall)



Next steps for the Task Force



- Continue to target Member States (MS) not currently allowing 20.75m, in particular Austria, France, Portugal, Spain (also Hungary, Romania, Bulgaria which allow paid-for special permits)
- ECG Secretariat to co-ordinate developing a database of contacts for the 28 MS and national OEM associations
- Step up preparations for resuming lobbying at EU level from 2017/2018 (first meeting held with Deputy Director-General at DG MOVE in February)











Digitalisation & e-documents



- ECG is a member of the EC's Digital Transport & Logistics Forum (DTLF) set up by DG MOVE in April 2015
- Since the start ECG pushed for tackling the (non-) recognition of electronic transport documents by national authorities, in all transport modes
- ECG joined a DTLF working group on this issue, led by the IRU, which developed a survey that asked MS why most do not have legal frameworks in place for e-documents (now a new survey for operators too!)



(Non-) use of e-documents





- For road transport: e-CMR Protocol only adopted by 10 Member States (plus Switzerland) – France & Estonia did so recently
- ECG published joint statement with IRU (also available in German)



(Non-) use of e-documents



- For rail transport: e-CIM protocol not accepted by all EU countries, discussion with rail organisation CER ongoing regarding joint initiative (Cf. on e-CMR)
- For maritime transport: deadline of 1st June 2015 for 'national single windows' not met by most MS, e-Manifest in trial mode (similar initiative with ECSA?)
- The important issue of e-documents is also being addressed within ECG's Digitalisation WG











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ECG 20th Anniversary, 21st March







- Replacing our annual Dinner Debate, with good reasons (to celebrate)!
- Transport Commissioner
 Violeta Bulc and ACEA
 Secretary General among keynote speakers
- Great support for continued ECG lobbying...











Thank you for your attention!

Questions?





22nd General Assembly Open Session











ECG Digitalisation Working Group

Activities, Goals and Development



ECG DWG defined 5 key topics to work on



- 1. E-documentation / e-CMR
- 2. Transparency in the supply chain and standard definition together with OEMs
- 3. Electronic booking system for compound access and factory access – e-Gate (e.g. Fast Track)
- 4. Standardization of interfaces in the FVL sector
- 5. Cyber crime prevention



In the field of e-documentation DWG discusses basics and pushes the practical implementation





Objectives

- Definition of a European standard and efficiencies based on e-CMR
- ECG-IRU Joint statement on e-CMR
- E-CMR trials proposed by IRU



In the field of transparency DWG tries to utilize benefits for LSP and OEM





Objective

Increase transparency in the supply chain and define standards with OEMs for the use of Telematics, Track & Trace technologies, RFID solutions, mobile communication, driver management systems, Apps, etc.

But

ECG will keep neutrality by not offering or suggesting adequate IT systems to the member companies. This will be the decision of every individual member company



As Is Situation



LSP

- LSPs are requested to establish direct access to OEM system or use agreed interfaces
- LSPs need to create more "in between" messages
- LSPs need to organize the invoicing of all services
- LSPs need an overall operation system for their own organization, independent from the OEM

Car is only talking to its own OEM System, independent from the current Service Provider, sending

• GPS coordinates

OEM

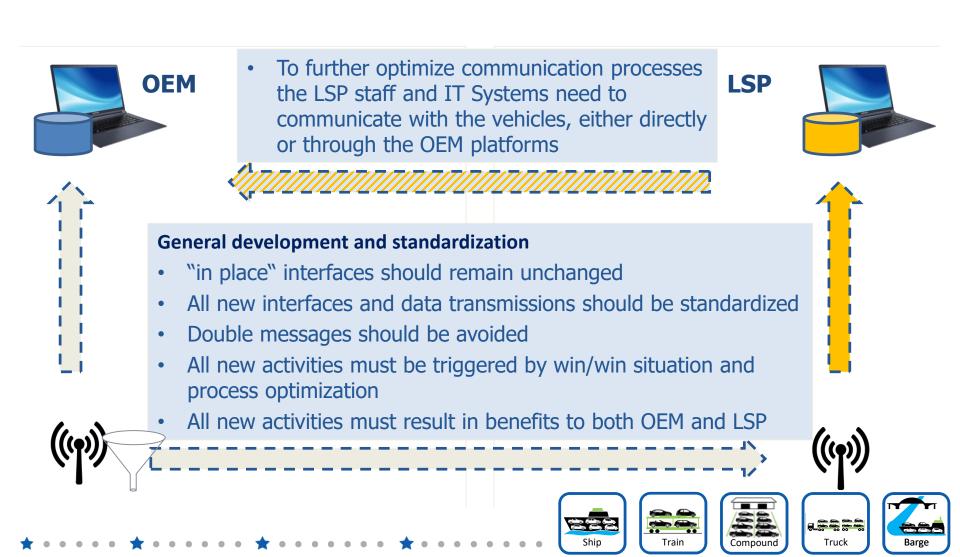
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 additional information about fuel level, battery status, tire pressure, etc. LSP receives data from truck, rail or compound

- GPS coordinates
- Gate-in / Gate Out Messages
- Barcode-Scan data

Possible target picture





Telematics standardisation



- Successful Working Group meetings held on 25th January and 28th April
- At both meetings the use of telematics in the future was on the agenda – a list of useful use-cases fortelematics was agreed by LSPs and commented and ranked by OEMs
- Based on these results, and with the active envolvement of Odette, Galia and IT specialist companies (INFORM, ProAct & Vehnet) the work towards a telematics standard will commence
- Technical specifications to be elaborated by March 2018



Next steps on telematics standardisation

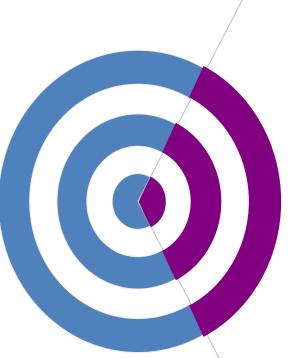


- Odette and its French member Galia would host the project at the beginning and help write the technical specifications
- CEN, the European Committee on Standardisation will get involved in the second stage when an EN or ISO standard would be applied for
- ACEA and non-ACEA member OEMs will also contribute



Electronic booking systems for compound access and factory access





Objectives

- Optimize Gate-in Gate out processes by using smartphone technology
- INFORM's e-Gate application provides such functionalities



Sub-groups agreed to at the meeting on 28th April

- 1. <u>Telematics needs & benefits</u>:
 - The sub-group would elaborate version 1 of the standard document which will be submitted to Odette
 - LSPs, OEMs, IT experts as members
- 2. <u>E-documentation</u>:
 - Monitoring e-CMR trials
 - To include OEMs which have relevant projects
- 3. <u>E-Gate</u>:
 - Analyse use-cases when e-Gate provides support and benefits
 - Check INFORM's e-Gate system

Goals for the future



- Contacting VDA to become part of their Digitalization Working Group
- Regular (quarterly) Working Group meetings within ECG
- Run DWG meetings with video conference facility for increased participation
- Regular support from specialists, like INFORM, etc.
- Inviting other companies like FRAUNHOFER, etc. to become specialized supporters





Thank you for your attention!

Questions?





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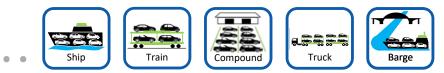






Capacity Working Group

Christian Lang



Background



- The Capacity WG was established at the ECG Industry Meeting on 15th October 2015 in Vienna between the ECG Board members and OEMs
- Currently it has ca 40 members, including ECG Members and OEM representatives
- Co-chairmen:
 - Christian Lang (DB Cargo)
 - Manuel Medina (SEAT)



Background



- On 14th July 2016 ECG held its first Capacity Working Group meeting in the Port of Barcelona, where the main objectives and priorities of the Capacity Working Group were agreed
- Three strategic areas were identified on which the group should focus:
 - forecasting, alignment and commitment
 - information, technologies and transparency
 - empty mileage, capacity exchange and mapping flows.



Projects



- On 20th October 2016 at the Industry Meeting in Hamburg the members of the group decided to narrow down the scope of the Capacity Working Group by focusing only just two topics. This resulted in two project proposals:
 - Project Caesar: Improving Forecast Quality for Finished Vehicle Logistics
 - Project Consort: Finished Vehicle Logistics The Partnership Approach.



Projects



- Project Caesar will look at current forecasting methodologies, establish industry 'best practice' and develop a toolbox of improvement measures using research and analysis to create a detailed understanding of the methods applied in formulating transport forecasts and to determine the causes and consequential effects of good and poor forecasting.
- **Project Consort** has not been yet progressed.



Project Caesar



- OEM participation:
 - a minimum of five OEMs will co-operate with the project by providing access to personnel with the responsibility for forecasting within their organisations and who can furnish the independent researcher of their processes and methodology enabling that process and methodology to be mapped out and documented for evaluation



Project Caesar



- LSP participation:
 - Establishing current levels of forecast quality and accuracy of OEM supplied forecasts will require the involvement and co-operation of several LSPs capable of providing factual information as to the performance, timeliness and efficacy of existing forecast data.
 - It is envisaged that a group of up to five ECG member companies shall be chosen for this purpose.
 - Information gathered from the co-opting LSPs should be supported by results of a wider survey in the form of a questionnaire submitted to all ECG member companies.



Current status



- The ECG Board subsequently decided to use external expert support to facilitate within the project
- ICDP, supported by Stetter Consulting, to run Phase One.



Future actions



- Project Caesar:
 - It was decided that ICDP will take the lead in the project
 - ICDP will prepare the project working plan
 - ICDP will design a Questionnaire to be sent to various OEMs
 - ECG will support ICDP and Stetter Consulting with the Questionnaire for LSPs



Capacity Working Group



- More information about the Capacity Working Group and its activities you can find on the ECG website:
- <u>http://www.ecgassociation.eu/Activities/ECGWor</u> <u>kingGroups/Capacity.aspx</u>





The ECG Capacity Working Group was established at the ECG Industry Meeting that took place on 15st October 2015 in Vienna between the ECG Board members and OEMs. The Group is co-chaired by Christian Lang from DB Cargo Logistics GmbH and Manuel Medina from SEAT S.A. and representing the Volkswagen Group. Currently, the Working Group consists of approximately 40 members, including ECG Members as well as OEM representatives.

The Co-Chairs of the Capacity Working Group are:



DB Cargo



Manuel Medina SEAT

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Project Consort has not been yet progressed.

Click here to see the agendas and minutes and the presentations of the Capacity Working Group.



Thank you for your attention!

Questions?





22nd General Assembly Open Session











ECG Academy Advisory Group report

Jan Vollmer, STVA



EAAG Updates



- Elections took place on 2 December 2016, Bremen

 EAAG consists of 9 members who are elected for 2 year
- Networking
 - 4th Alumni Meeting was held 2 December 2016 in Bremen
 - $-\ 5^{th}$ Alumni Meeting scheduled for February 2018
 - Alumni platform on LinkedIn
- Current project: Empty mileage



Members of EAAG



Jan Henning Vollmer STVA (Chairman)



Aleks Časar **Milsped Group**



Attila Novák Lagermax



Filippo Rizzi Ariani **Grimaldi Group**





Djana Rigbers GLOVIS Europe



Sándor Gacsó **ARS Altmann**



Tanja Mattheis BLG Automobile Logistics











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Networking



- Successful 4th Alumni Meeting held on 2 December 2016, Bremen
 - First time with current ECG Academy Course 11
 - Attendees: 50
 - Focus: Digitalization
 - Hosted and supported by BLG Logistics



Networking



- Speakers:
 - Autonomous driving and its impact on outbound logistics (focusing on passenger cars) by Mrs. Monica Schmickler, Daimler AG
 - Self driven trucks, platooning and digitalisation in trucks by Dirk Stuben, SCANIA Truck
 - Digital future challenges and chances for finished vehicle logistics by Prof.Dr. Josef Decker
 - Digitalisation by Prof. Dr. Sven Hermann, NBS Northern Business School



Networking



- 5th Alumni Meeting scheduled for February 2018
 - Together with 2nd module course 12
 - Place: Barcelona
 - Speakers: open
- Alumni platform on LinkedIn
 91 members



EAAG's projects



- EAAG works on a number of projects which are agreed with the ECG Board
- As its main objectives, the EAAG is currently researching innovative projects within the finished vehicle logistics sector



Empty Mileage Project

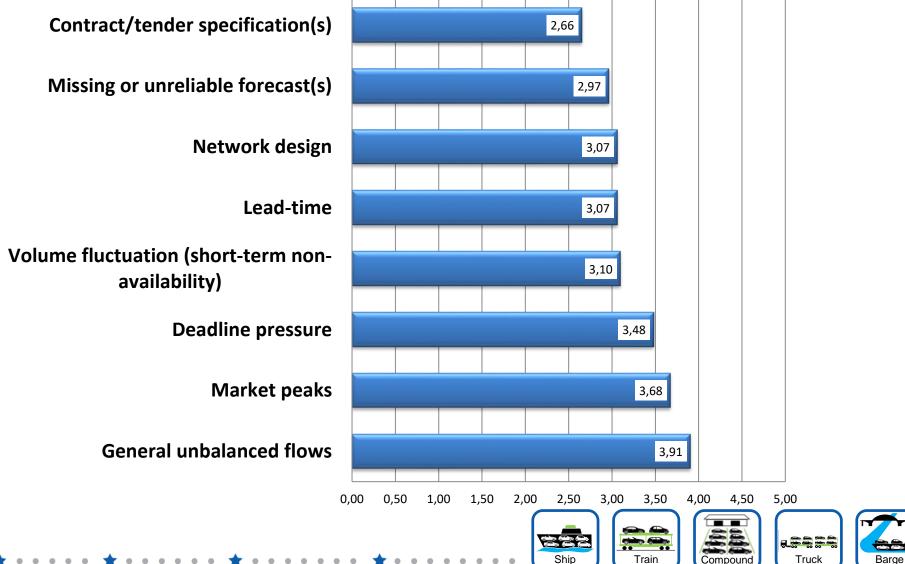


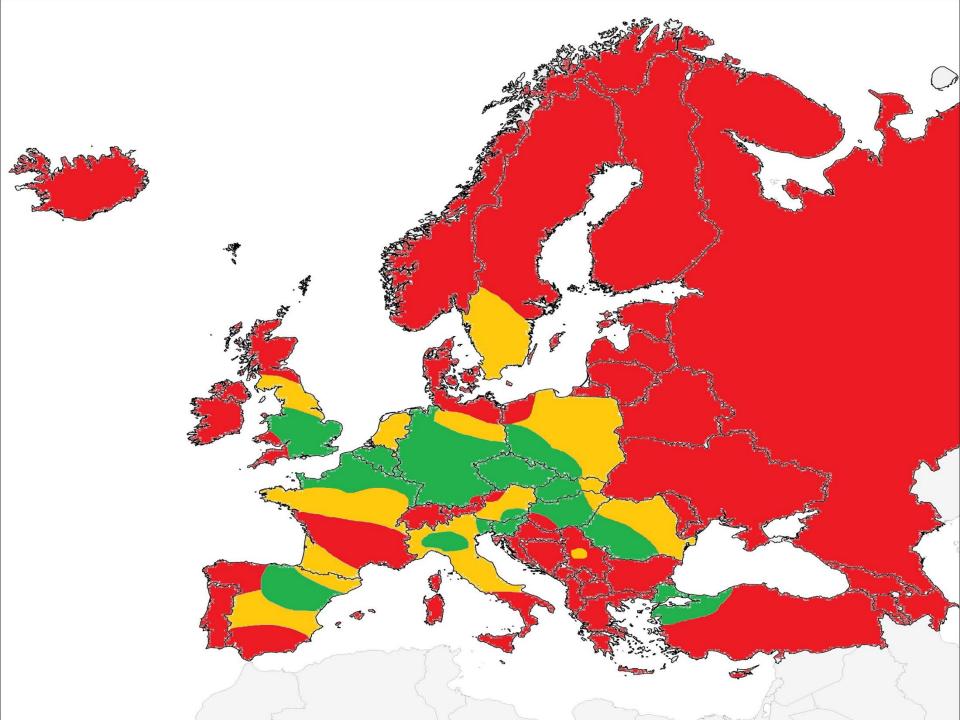
- Project on 'Empty Mileage in European Finished Vehicle Logistics'
 - Purpose: to identify the root causes for empty mileage and unbalanced flows within Europe and then to analyse the problem of unbalanced flows and how it could be solved
 - EAAG has prepared the *Questionnaire on Empty Mileage*, which consists of 18 multiple-choice questions





Factors of Empty Mileage

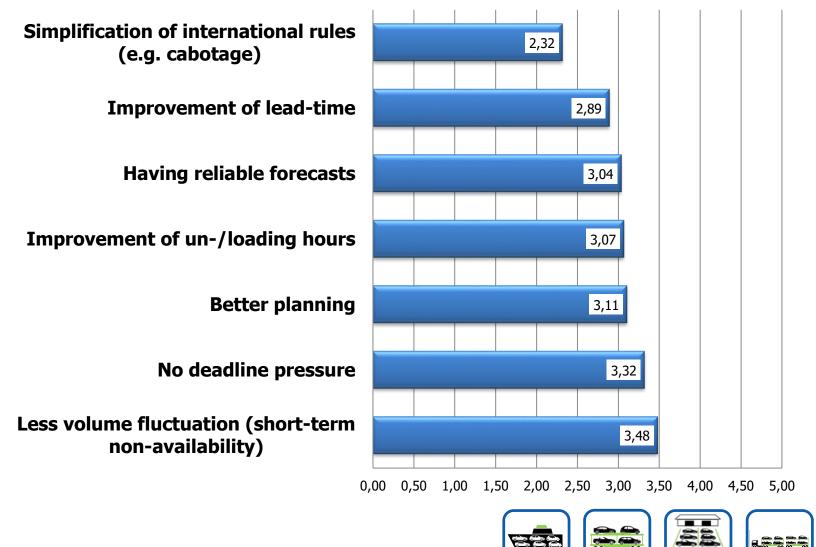




Solutions for Empty Mileage



Barge



Ship

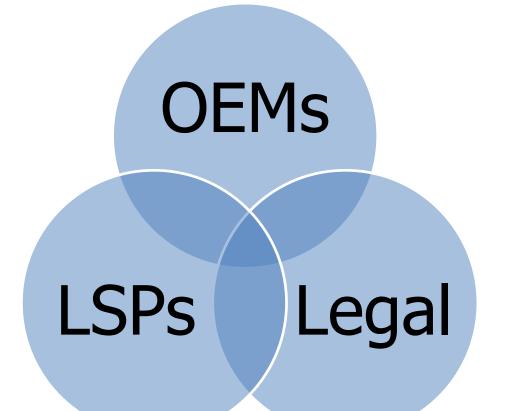
Train

Compound

Truck

Categorization of solutions





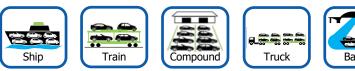


Empty mileage project next steps



- It was decided to continue the project by preparing a short description of the project and its results
- The preparation of the document is in progress
- The document will contain the general description of the project, how it was started, problematics, description of the Questionnaire, results and solutions.
- It will finish with a brief summary and some proposals to reduce empty mileage in the FVL sector.





EAAG focus 2016-2018



- Collaboration of EAAG with the ECG Capacity WG
 on empty mileage or other topics
- Organisation of the 5th Alumni Meeting in February 2018, Barcelona
- Potential new projects:
 - Capacity exchange platform for ECG members
 - Opening hours





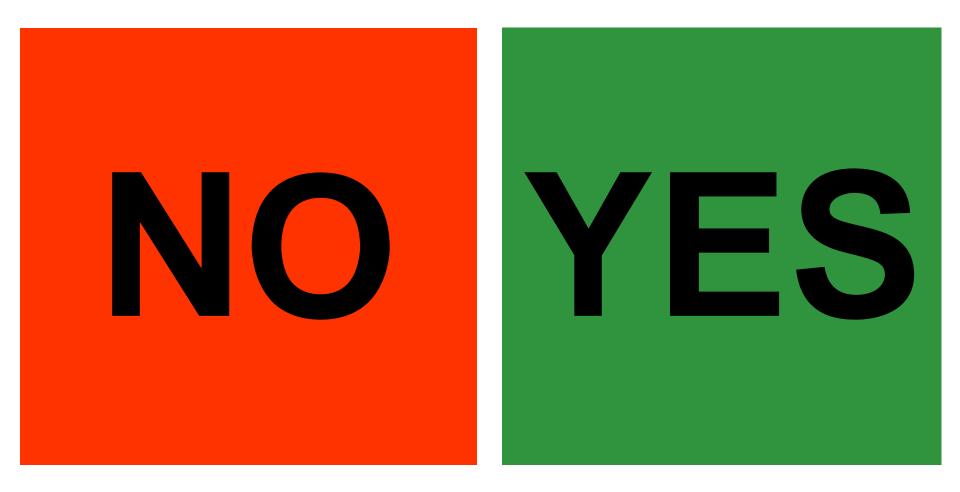
Thank you for your attention!

Questions?



Get your voting cards out NOW!









Board discharge

Any final questions?



VOTE NOW!





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Candidates for election of the ECG Board

2017/2018

Profiles are in your booklet





13 vacant seats 13 candidates One vote?



Candidate for Board Member 1: Marc Adriansens (ICO – International Car Operators)





Unable to be present in Malta



Candidate for Board Member 2: Dr. Maximilian Altmann (ARS Altmann AG)





Unable to be present in Malta



Candidate for Board Member 3: Costantino Baldissara (Grimaldi Group)







Candidate for Board Member 4: Olivier Benguigui (STVA Group)







Candidate for Board Member 5: Michael Bünning (BLG Automobile Logistics GmbH)







Candidate for Board Member 6: Krzysztof Dakowicz (Adampol S.A.)







Candidate for Board Member 7: Marcos Duato (Flota Suardiaz S.L.)







Candidate for Board Member 8: René Eisbrich (Lagermax)







Candidate for Board Member 9: Agustín Fernández (UECC)





New candidate



Candidate for Board Member 10: Ömer Gürsoy (Me-Par)







Candidate for Board Member 11: Jon Kuiper (Koopman Logistics Group)







Candidate for Board Member 12: Christian Lang (DB Cargo)







Candidate for Board Member 13: Ray MacDowall (ECM Ltd)









Election of the Board

2017/2018

Any final questions for the candidates?



VOTE NOW!







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22nd General Assembly Open Session





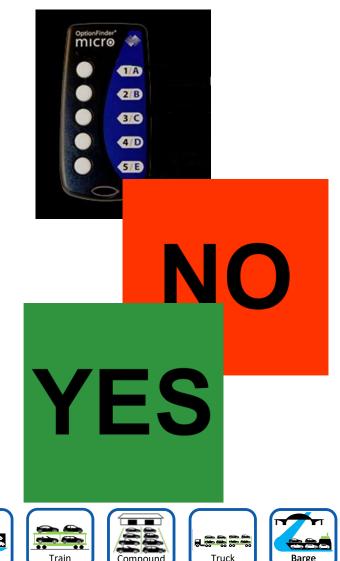




Before we close.....

Please leave your voting 'clicker' and cards on the desk





Compound

Shin

Gala dinner and graduation ceremony



- 18:45 >> Coach transfers to Limestone Heritage Park & Gardens
- 19:00 Welcome cocktails
- 20:00 Gala dinner

Followed by ECG Academy Graduation Ceremony, Giovanni Paci Award and Honorary Logistician Award



Spring Congress: Session I agenda



- 08:30 Welcome coffee
- 09:00 Welcome from the President of ECG
- 09:20 **Justin Cox**, LMC Automotive European market outlook
- 10:00 **Pavel Haidai**, Avtologistika new developments for ECG News and ECG's Operations Quality Manual
- 10:15 **Hans Lip,** TransFollow The power of paperless transportation



Spring Congress: Session II agenda



- 11:20 Lucienne Meilak, Policy Development and Programme Implementation Directorate, Maltese Ministry for Transport and Infrastructure
- 11:40 **Eddy Hartog,** Smart Mobility and Living, DG CONNECT, European Commission
- 12:00 Lamia Kerdjoudj-Belkaid, FEPORT (Federation of European Private Port Operators and Terminals)
- 12:20 Closing remarks by the President
- 12:30 Press Conference

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Social programme



Friday

- 12:30 Lunch. Partners are welcome to join, no need to book.
 - No organised programme is foreseen for Friday afternoon
- 19:30 Dinner in Bacchus Restaurant, combined with a predinner, torch-lit guided tour in the ancient city of Mdina.
 - Meeting in the hotel lobby for coach transfers.

Saturday

10:00 Harbour tour on boat





Closing remarks

Wolfgang Göbel ECG President





Honorary Certificate in Automobile Logistics Management



Honorary Logistician



Ray MacDowall ECM (VDS) Ltd.

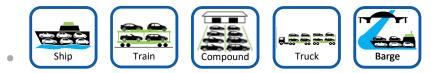




See you next year in Madrid!









Thank you!





22nd General Assembly Open Session







