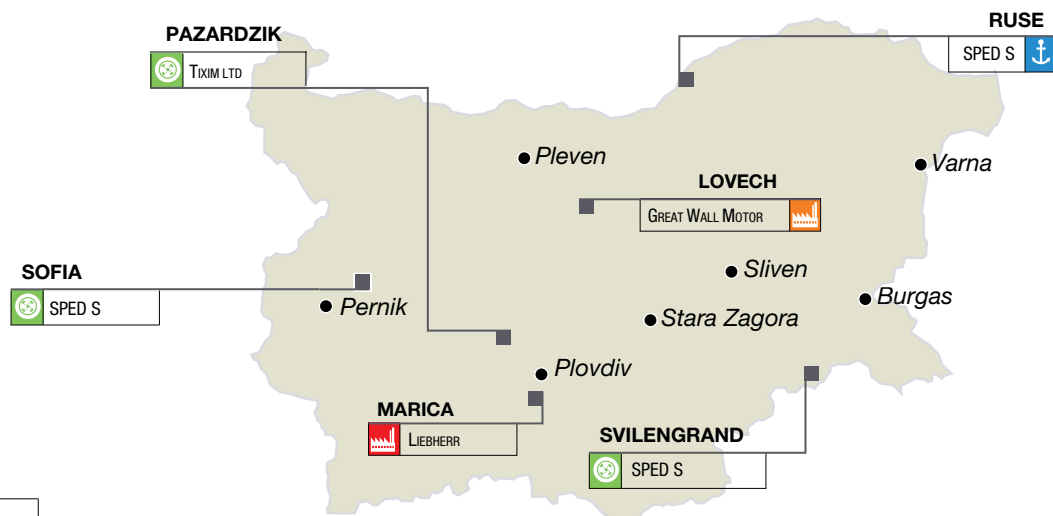




BULGARIA



	PORT Compounds
	INLAND Compounds
	CAR Production Sites
	H&H Production Sites

PORT COMPOUNDS					
Operator	City	Rail connection	Storage capacity (sqm)	Workshop (sqm)	Services provided ^(A)
SPED S LTD	RUSE	YES	5,000		1, 2

^(A) 1 = Storage 2 = Pre-Delivery-Inspection (PDI) 3 = Mechanical/Technical Services 4 = Refurbishment 5 = Paint

INLAND COMPOUNDS					
Operator	City	Rail connection	Storage capacity (sqm)	Workshop (sqm)	Services provided ^(A)
SPED S LTD	SOFIA	NO	9,000	0	1, 2
	SVILENGRAD	NO	6,000	0	1, 2
TIXIM LTD	PAZARDZIK				not an ECG member at the time of going to press

^(A) 1 = Storage 2 = Pre-Delivery-Inspection (PDI) 3 = Mechanical/Technical Services 4 = Refurbishment 5 = Paint

CAR PRODUCTION SITES			
Group	Site	Brand	Model
GREAT WALL MOTOR (LITEX MOTORS)	LOVECH	Great Wall	Voleex C10 sedan, Hover H5 SUV, Steed pickup

SALES FORECAST PASSENGER CARS							
Group	Brand	CY 2016	CY 2017	CY 2018	CY 2019	CY 2020	CY 2021
BMW	BMW	909	1018	1154	1215	1304	1348
	MINI	94	113	108	84	72	76
BORGWARD	BORGWARD	0	0	0	9	22	23
	QOROS	0	0	0	31	70	58
DAIMLER	MERCEDES-BENZ	325	356	385	532	717	803
FCA	ALFA ROMEO	21	84	130	98	112	126
	FIAT	233	766	1172	1127	1107	1095
	JEEP	72	95	113	122	108	184
	MASERATI	0	0	1	0	0	0
FERRARI	FERRARI	0	0	1	0	0	0
FORD	FORD	1503	1779	1594	1762	1869	1812
GEELY	LYNK&CO	0	0	0	16	80	80
	VOLVO	234	256	304	330	339	347